ABOUT THE FCCQ

Thanks to its network of 161 chambers of commerce, the Federation of Quebec Chambers of Commerce represents more than 40,000 companies and 100,000 businesspeople working in all of the province's economic sectors. The FCCQ energetically looks out for member interests in terms of public policy, advocating a business environment that is both innovative and competitive.

L'Exclusif, the FCCQ member newsletter, is published five times a year by the Federation of Quebec Chambers of Commerce communications division. Please contact info@fccq.ca for any questions or comments.

L'Exclusif is always available at the Federation's

http://fccq.ca/publications/bulletins-lexclusif.html

100 years of entrepreneurship



MANY THANKS TO OUR PARTNERS

The FCCQ would like to thank its key partners, who have been with us throughout the year to ensure the competition's continued success.

LEAD SPONSOR



DISTINGUISHED PARTNERS

Développement Ouébec 🐱 🐱



HSBC (X)



RioTintoAlcan





PROUD SUPPORTERS

Agence de l'efficacité éneraétiaue Ouébec 💀 💀

Vous économisez. L'environnement y gagne aussi







MEDIA PARTNERS



HSBC Bank

Imperial Tobacco







555 René-Lévesque Blvd. West, 19th floor Montreal OC H27 1R1 Telephone: 514.844.9571 Fax: 514.844.0226 Toll free: 1 800 361.5019 Email: info@fccq .ca

Legal deposit

Québec National Library and Archives, 2009 Canadian National Library and Archives, 2009 ISSN1195 - 6313 Volume 23 no 2 June 2009

SPECIAL THANKS GO TO THOSE COMPANIES THAT HAVE CONTRIBUTED YEAR AFTER YEAR TO THE MERCURIADES SUCCESSFUL GALAS.

Alcoa Canada Artopex **Bell Aliant** BMO Bank of Montreal Fédération des Caisses Desjardins du Québec Osisko Mining Corporation Pacini Restaurants Power Corporation of Canada Samson Bélair/Deloitte & Touche SECOR Semafo The Solidarity Fund QFL



CELEBRATING EXCELLENCE



L'EXCLUSIF

OF QUEBEC'S TOP BUSINESSES

On May 21, 2009 five businesses were honoured in the presence of Quebec Premier Jean Charest and more than 650 Quebec businesspeople at the prestigious 2009 Federation of Quebec Chambers of Commerce (FCCQ) Mercuriades Awards. The winners were announced during a gala night at the Palais des congrès de Montréal. The evening was hosted by Lise Le Bel and chaired by André Boulanger, President of Hydro-Québec Distribution. The Mercuriades Competition was chaired by Pierre-Luc Desgagné, Hydro-Québec Senior Director of Strategic Planning and Government Relations.

2009 ENTREPRENEURIAL PROMOTION AWARD

Entrepreneurship remains the lifeblood of our future and its ideals need to be shared wholeheartedly with succeeding generations. That's why the Federation of Quebec Chambers of Commerce and the province's Youth Secretariat sponsor this award to recognize exceptional contributions by an individual whose career epitomizes the promotion of entrepreneurial culture among the young.

This year, the FCCQ and the Quebec government presented the Entrepreneurship Promotion Award to Suzie Harvey, Founder of the Quebec Entrepreneurship Contest.

Trained in management, social services and entrepreneurship, Suzie Harvey's career has four notable themes: development of social, educational and entrepreneurial projects; administrative management and coordination of high-level teamwork; design and execution of multiple research studies: and, finally, organization of conferences, large-scale events and international missions.

Well-known for her motivational skills, she has exercised progressive leadership in several major projects. Whether it involves entrepreneurship, international cooperation, education or social service, Harvey's work has been characterized by creativity, boldness and enthusiasm. In 1998, she launched and headed up the Quebec Entrepreneurship Contest, which has grown into a dramatic SUCCESS



From left to right

Ouebec Premier Jean Charest Suzie Harvey, Quebec Entrepreneurship Contest Founder and Recipient of the 2009 Entrepreneurial Promotion Award Françoise Rertrand Chief Executive Officer

Federation of Quebec Chambers of Commerce

HSBC KNOWS BUSINESS.

"HSBC helped increase our understanding and access to financial resources, and is an invaluable asset to grow our business."

sbc.ca/BusinessVantage

Learn more about HSBC Business Vantage™ today.



Issued by HSBC Bank Canada

Stan Samole, President

Employees: 25 Need: Global Trade Guidance

™ HSBC BusinessVantage is a trademark of HSBC Holdings plc used by HSBC Bank Canada under license.

Claude Corbo, Rector of the Université From left to right

THE JURY

du Québec in Montreal, led the jury responsible

for choosing finalists and winners. Among the

iurors were representatives from business.

of Commerce is especially grateful to all for

taking part in the 29th Mercuriades and is

The Federation of Quebec Chambers

education and the media.

pleased to present them here.

Claude Martel, President and CEO, Inno-centre Québec Jean Rodrigue, Partner, BCF Francine La Haye, Senior Vice-President, National Public Relations Claude Corbo, 2009 Mercuriades Jury Chairman and Rector, Université du Québec in Montreal Geneviève Tanguay, Ph.D., Assistant Deputy Minister, Research, Scientific and Social Innovation Management, Ministry of Economic Development, Innovation and Export Pierre-Luc Desgagné, Mercuriades 2009 Chairman and Senior Director,

Pierre Moisan, Vice-President of Corporate Strategy, Frima Studio

BUSINESSES OF THE YEAR

By tradition, the jury selects two companies among the winners to be designated Businesses of the Year – one from the ranks of small and medium-sized businesses and the other from large business. Joining the prestigious Club de l'excellence this year, thanks to outstanding performance and an ability to stay ranked among the best, are

Bleu Lavande (SMB) and Artopex (LB).

BLEU LAVANDE

From left to right

Front row

Roch Dubé, Chairman, Federation of Quebec Chambers of Commerce Francoise Bertrand, Chief Executive Officer, Federation of Quebec Chambers of Commerce André Boulanger, Honorary Chairman of the 2009 Mercuriades Gala Evening and President, Hydro-Québec Distribution Christine Deschesnes, Vice-President, Bleu Lavande Pierre Pellerin, President, Bleu Lavande Luce Julien, Senior Director, RDI

Pierre-Luc Desgagné, Mercuriades 2009 Chairman and Senior Director, Strategic Planning and Government Relations, Hydro-Québec Yves Bombardier, General Manager, 98.5 FM Pierre Marcoux, Vice-President, Transcontinental Business Publications and Books Alexis Ségal, North American Director of Communications and External Relations, Rio Tinto Alcan



ARTOPEX

From left to right

First row

Roch Dubé, Chairman, Federation of Quebec Chambers of Commerce Françoise Bertrand, Chief Executive Officer, Federation of Quebec Chambers of Commerce André Boulanger, Honorary Chairman of the 2009 Mercuriades Gala Evening and President, Hydro-Québec Distribution Daniel Pelletier, President and Founder, Artopex Maurice Pelletier, Executive Vice-President, Artopex Luce Julien, Senior Director, RDI

Alexis Ségal, North American Director of Communications and External Relations, Rio Tinto Alcan Yves Bombardier, General Manager, 98.5 FM Pierre Marcoux, Vice-President, Transcontinental Business Publications and Books Pierre-Luc Desgagné, Mercuriades 2009 Chairman and Senior Director, Strategic Planning and Government Relations, Hvdro-Québec



First row

Strategic Planning and Government Relations, Hydro-Québec Claude Beauregard, Editor-in-Chief, Les Affaires Jean-Luc Trahan, Chairman, Commission des partenaires du marché du travail

Robert Mercier President DTZ Rarnicke

CONGRATULATIONS TO THE WINNERS

Presented by

PRODUCTIVITY **IMPROVEMENT** Développement

Québec 💀 🛂

MARKET DEVELOPMENT Presented by



Presented by

PROACTIVE WORKFORCE MANAGEMENT



LARGE BUSINESS



artopex



Bleu Lavande

The first, and still the only, Canadian producer of lavenderbased goods, this business turns its essential oil into some 60 products, operates three boutiques and enjoys widespread distribution. Inspired by the vision of a lavender universe, Bleu Lavande welcomed 200,000 visitors to its fields in 2008, calling upon bold strategies to develop a commercial agro-tourism venture that is one of the country's best.

From left to right

Pierre Pellerin, President, Bleu Lavande Christine Deschesnes, Vice-President, Bleu Lavande Jacques Daoust, President and CEO, Investissement Québec

LARGE BUSINESS



artopex

Artopex

To increase market share, this office furniture manufacturer totally reorganized its distribution network. With the benefit of pinpoint strategic planning and a massive investment, Artopex increased its sales throughout North America. Its competitive position is also a measure of its singular vision, investment strategies and ability to anticipate market changes.

From left to right

Daniel Pelletier, Founder and President, Artopex Jacques Daoust, President and CFO, Investissement Québec Maurice Pelletier, Executive Vice-President, Artopex

LARGE BUSINESS





Parc Safari

As a key regional employer, this zoo made staff training a major component in its sustainable development policy. By bringing diverse strategies into play, it was able to raise the specialization level of employees from 40% to 65%. Investments in training young workers and the company's solid commitment make Parc Safari the employer of choice.

From left to right

Marc Ethier, Employee Training Manager, Parc Safari Geneviève Brault, Human Resources Manager, Parc Safari Tony Loffreda, Regional Vice-President of Commercial Financial Services, RBC Royal Bank Jean-Pierre Ranger, President, Parc Safari

Ubisoft Montréal

This world leader in game software developed an integrated strategy for managing human resources. The approach of innovative recruiting, training programs adapted to the industry's changing technology and goal-attainment evaluation of results, has helped Ubisoft develop true creative and technological know-how in Quebec.

From left to right

Francis Baillet, Vice-President of Human Resources, Uhisoft Montreal Tony Loffreda, Regional Vice-President of Commercial Financial Services, RBC Royal Bank

Villeneuve, Laboratoire Orthopédique

Villeneuve

Villeneuve has become the orthopedic specialist thanks to its implants, services and adjustable footwear. The company makes the most of leading-edge technology to digitally manufacture orthotic inserts. By maximizing IT resources, the company achieves significant savings, improving time and project management while generating improved employee performance.

From left to right

Louis Villeneuve, President, Villeneuve, Laboratoire Orthopédique Pierre Arcand, International Relations Minister and Minister Responsible for Francophonie

Artopex

Solidly established in Quebec as a leading office furniture manufacturer for the past 25 years, Artopex has extended its business throughout North America. The company invested huge amounts in structural improvements, especially in its manufacturing processes. The result: motivated workers, innovative products and a highly competitive position thanks to its world-class productivity.

From left to right

Daniel Pelletier, Founder and President, Artopex Pierre Arcand. International Relations Minister and Minister Responsible for Francophonie

SMB